NEPTUNE TOWNSHIP HARBOR COMMISSION September 14th, 2010

Donald Imbriaco calls the meeting to order at: 1833 Hrs and requests the marina secretary to call the roll:

ROLL CALL					
Donald Imbri	iaco	X	Hank	Coakley _	X
James McNar	nara	X	arrived @ 1842hrs	Willis Wardell	Excused absence
Beverly Fey		X			
Also, present	Tim O'Connor	; Marina Sup	pervisor		
Flag Salute					
publication of 2010, posting with the Mun	f the required a the notice on t nicipal Clerk. Tl til the public co	ndvertisemen he Board in t he Commissio	t in the Asbury Pa he Municipal Cor	ark Press and Th nplex, and filing request that the p	ve been satisfied by the e Coaster on January 6 th , a copy of the said notice public present hold their
Motion to dis	spense with re	ading of the	May & July Min	utes.	
Vote:	Beverley Fey		Seconded by:	Hank CoakleyX_	
Motion to ap	prove the min	utes from the	e May & July med	etings.	
Vote:	Beverly Fey	; McNamara,	Seconded by:	Hank CoakleyX_	
DISCUSSIO	N ITEMS				

Old Business:

1. Bulk-Head and Dockage Repairs

Tim replied with this is still on going and basically what we are doing now is just repairing on an as need basis. Don added, "That we have all seen our new floating docks which will be in by next spring we presume"? Tim replied, "I will touch up on this under new business please" Beverley added, "Now with the bulk-head, we will cover this under FEMA" Tim replied, "yes we will everyone"

2. Police Investigation from boat thefts on F-Dock

Tim stated, "As I understand this is now with the Monmouth County Prosecutor's Office and the question might be is that I do not believe that this has been addressed with the boat owner as to the Marina Conduct with the situation at hand and I believe it is addressed in the Marina Rules and Regulations and that the boat owner is responsible for this and in my own opinion something should be sent to the boat owner and placed into their files for the records and I'm sure that you will all agree" Don added, "I just happen to get the electronic copy of the rental provisions from Jenn last week and decided to read through this and there are number of spots in these provisions, along with the Marina Rules and Regulations that state if you are a boat owner you are responsible for your own quests, and as a Commission we need to see what happens when that provision is not followed and we need to write a letter to the individual and or individuals and we can not have this in our rules and not enforce this and that is my opinion and I am a boat owner and if something were to happen to my vessel I would want to know what the repercussions would be as well."

There was some discussion regarding this issue and all Commissioners are agreed upon sending a letter to this boat owner in regards to the Marina Conduct. Also added as a Commission they feel as though, if we do have these regulations then they should be enforced.

Chairperson Don Imbriaco stated, "I would like to see a letter sent to the individual as a warning and enforcing the regulations and indicating that you are responsible for your quests at the Marina at all times as stated in the rental provisions and By-laws" We as a Commission do not mean to threaten and we want a letter as a warning to the customers". All agreed.

3. Application for Green Acres funding

Tim advised, "We still put in for this and at every available moment there is money available and we put in for Green Acres money all the time, for the marina for the parks, anything that we believe we can get. Don added that we all have a letter and we all contributed as stated in this letter and Green Acres gave us the money to buy the marina". Tim added, "That we have not received all of the money yet from them for this, they break it up the way that they want to, so we as the Township we just run a note on this for Green Acres and we are now in line to receive a million two or a million three very shortly and it is a scheduled payment so it is nothing new, but it will kick back to the marina now and it will be better money used at the marina and the interest payment will go down also."

4. "Cash Rate" for Ramp Access

Tim advised, "Here is the deal and I am going with the information that I have from the vendor who installed the gate, and after speaking with them about using the toke notes or coins. They suggested about using these toke notes at the time so we did and it has not been a problem. What we found, and it does not happen to much, is that these toke notes don't work right. They rip or get wet and it always seems to happen when the office is not open and that makes a headache for us of course. The machine also has the ability to take money so we can program it to take bills and it won't give you change either. We have kicked around the idea with going to a season pass only because we have never had problems with the season pass cards, just the toke notes, and we have not had as much problems now and this is because where we put the loop into the ground and we were able to fix this by moving the loop further out closer to the street so the gate will not shut on them as long as they don't pull all the way out into the street and once we did this it has been fixed to a point and it has been a learning experience. The Cracker Barrel has done a great job also in selling these toke notes for us and when the gate does not work the customers go down and scream at them when we are not open and I have had to go down and apologize on behalf of that and Jenn picks up the money almost every Monday from them".

Don added, "With regards to the ramp access, one of the items on last months meeting had to do with the rowing association letter, and Jenn, I believe was going to send out a letter." Beverly and the Commissioners suggested that David Healy take the heat for the Association if his members can not come into the office and sign out all of the cards for next season if they expect a discounted rate next year. All agreed!

New Business:

1. Marina Revenue / Appropriation Report

Tim stated, "Mike Bascom apologizes, he had an emergency and he could not get that done and he was not present most of the day today and yesterday and we will have that to you next month if not sooner"

2. Floating Docks

Tim added, "Obviously you knew that we had some money from Monmouth County and we were able to use it and we purchased those docks sitting on land. We were in a position to replace what we had, without incurring a lot of work and a lot of money. The floating docks that are present now will be removed and replaced with the ones we received on land. We can not change the layout, but we can replace them and we do have metal gangways and we can remove these, if need be, where now we can not. You already know about the concrete dock that is on land now also and right now that is being designated and used down where the ANSWER Boat is so that the ANSWER boat stays there forever, so we will have a gangway for them and then we can use the other slip for the concrete floating dock for the children and the ANSWER calls and the plan is to have all this done by next spring"

3. FEMA

Tim stated, "If you remember when I told you about the flood mitigation money that was available and that LeeAnn put in for this after I surveyed all these outfalls in town so we knew what sizes they were, how big they were and we happened to send it. To make a long story short, FEMA came back and said, "You got seven hundred thousand dollars" So when they came to the meeting at the Township and we were talking about it, I said, "So by the way, a lot of those outfalls go through the bulkhead, at least six of them" and this is where the situation came up and they said, "Do you need money for the bulkhead"? Since this time months have gone by and this whole time we have been communicating with them constantly and on going, but we did have to put in a whole new application because of the bulkheading because we want to use the money for this, but that's okay we had to do it and we got it done. The money is still there for us but the application did change so we can do the bulkhead and the outfalls. We should know by the first week in October if we have the money or not for all of this and we would get all this money right off the bat and we can use this for the bulkhead and all of the outfalls as well and there is one out of almost every street that ties into the bulkhead outside of Beverly way" per Tim.

Tim advised also that the dredging has taken on a new life again and apparently, the DEP has all of their projects stalled right now for one reason or another. They have come back to us and said maybe we can make this work out if you do this and we do this and it seems as though they are going to approach Wall Township regarding that property and now maybe they are talking about two – three years, Wall Township has an old lake that is connected over by Shark River, Belmar Blvd and there was a pond or something back there and it was used, and the DEP said to clean that whole thing out and dredge that out and help Wall sell it to the rest of them to get the job done, but this is the most information I have for you right now" Also with that being said Tim advised, "With our dump still being available to us we have a situation again with that same person coming into us again from Avon. They will be taking spoils again out of there and we might be able to make a deal like I did previously. They use ours they get a credit and then they come to use and get nothing or something, but I will work it out where it won't cost us a dime. I'm not sure where they will be dredging in Avon and I do not know how much is coming out yet and neither do they but this would work out for all of us"

4. Yearly Lease Agreement

Tim stated, "This is going to be off the table next year, it does two things, one it hurts you on the revenue portion of it because your not taking in enough, but you do catch up in the fall/winter and second, when we have to run the credit cards for the people who do not make their monthly payment, their credit cards bounce and there are about 12-15 people that signed up and about 5-6 people late and the same amount of people whose credit cards bounced" "This is just a logistics nightmare" Beverly added, "I know it is up to the Township, but it did turn out to be a nightmare and with their credit cards not going through and we tried to work with everyone, but I think it should be the opposite way, if you pay for your deposit and then pay for your slip for your prompt payment, we should reward our people for making a lump payment in December and a lump payment in March reward those people, reward the people that bring a friend into the marina, throw them a bone, reward them give them a gift certificate for something, but it has to be something to promote the people that are staying with us and dealing with this and we all said that it was going to be a billing nightmare."

5. 2011 Rates

The Commissioner's discussed this topic and with our current conditions they all agreed to leave the rates as is. Once things happen, dredging, bilk heading, pier replacements then we will address this issue again. "As a reminder Monmouth Marine Engine's lease agreement is up by 2012 so we will have to address this with Ken and hopefully someone will put a bid in for it and if he does not get the contract (if he bids for it again) then we have to come up with a number to give to the new lessee to put the boats back into the water from the winter. I know of some people interested, but the problem is a lot of businesses are going out of business in the Marine industry so we are just sitting ducks right now" per Tim.

6. Electronic Marina Applications

I am unable to attend this meeting, my apologies. I wanted to inform all of you of some recent changes through the marina office and the paper work for the applications.

I have transferred all of our paper work to electronic documents. I did this for Summer Dockage, Summer Land Storage, Ramp Passes, Trailer/Kayak Storage and all Winter Storage Applications as well. Customers will also have to sign and date all provisions that come along with these documents so that there is no confusion of their, not reading the Rules & Regulations for the marina. So far this has worked out very well for the marina office and the customers, I believe. I have also been able to send out E-mail blasts to all the customers and it keeps them informed on marina news and/or updates, they have been very pleased.

If someone would like to renew their current slip, what I do is fill everything out for them, E-mail it and then advise them to fill in the missing fields, electronically sign and date both forms and then E-mail it back to me. Some customers print it out, sign and mail it in with payment. I feel as though this has saved us all time and money. Yes it is a little more work on my end, but once I have everyone in the system it will be a breeze and then I can continue to update their profile for the years to come. Please let me know your thoughts on this and I know that Don has received an application for 2011 via E-mail already, so maybe he can give the Commission some insight on this, which would be great. Thank you everyone. See you in November. Don added, "Jenn has e-mailed it to me and I have signed and dated and it will save time and money so I agree with this." Beverley added, "This will save time and money and again maybe a small discount for the customer's and they would know where the customers stand and the Township would know where they stand as well"

COMMISSION COMMENTS/PUBLIC COMMENTS

No Public Present.

"I just wanted everyone to know on record, which as of this meeting all minutes now has to be posted on the website. I do not know if they are going to allow me to post on the Marina site or it is going to be all on one section together, this seems to still be up in the air at this time. I do not need to post previous Harbor meeting minutes, however I will clean the minutes up and stick directly to the points. The minutes from July are a good example of what I will continue to do, at this point, so they will not be pages long anymore and I will continue to tape them but do short hand." Per secretary who could not be present.

Beverly Fey added, "My only comment is to think about the discounts for the customers who bring friends in, something to get people into the marina because there are allot of rumors going around that people are leaving. Hank Coakley agreed and Beverly added that maybe the customers can send something to the Township not the marina, because if they had a problem with Jenn or Tim or even Monmouth Marine, they would feel uncomfortable with going to them and if they send it to these people in the Township and not Jenn and Tim they might feel honest and write what they would like, and this is what we need. We had a big loss last year and the year before that had been long term people, and now seven more people are going to leave and we are down slips and a third of our marina is loss revenue. We have to make it so people come to the marina, and if they see progress then they will come." Hank added, "Maybe we can add something on the lease agreement as an optional on why they left or planning on leaving." Don added, "So if I had a problem with something I could add it to the suggestion box, but no one does that and getting back to your idea Bev about a discount or some type of incentive and it's only going to come from people who are happy and understand the situation"

There was discussion on repairs, discounts to the current customers, extra supplies for Potts a new kayak rack etc...But all in due time they agreed.

Offered by: Beverly Fey Seconded by: Hank Coakley

Vote:

Fey, __X_; Imbriaco, __X_; McNamara, __X_; Coakley, ___X